Insert STUDENT’S name here

Potential Industry Partners

Please list your potential industry partners in order of preference.

Provided you are eligible to participate in the program, APR.Intern’s Business Development team will follow up with the contacts you have provided here to try and negotiate an internship for you. Therefore, providing a contact for each company is mandatory and you will need to work with your supervisor to identify any industry contacts that either of you may know. For example, people you met at a conference, past colleagues you have previously worked with, family, friends, etc.

TIP: Try to include Small-to-Medium Businesses (SME’s) in your list – don’t limit yourself to just big businesses like Google or the Big 4 banks! A large proportion of APR.Intern’s internships have been with SME’s (almost 40%), and getting an internship off the ground with SME’s can often be faster than going through a large organisation for the first time.

Please ensure you consult your Principal Supervisor for advice on completing this form.

# 1st Preference

**Organisation**: Click or tap here to enter text

**ABN**: Use ABN Lookup if unsure

**Location**: Click or tap here to enter text

**Industry sector**: Click or tap here to enter text

**Website**: Click or tap here to enter text

**Summary of this organisation’s business activities**:

What does this company do? How large is it? Who are their main clients/target market? (approx. 50 words)

**Organisation contact**:

**Name**: Click or tap here to enter text

**Position**: Click or tap here to enter text

**Department/Division**: Click or tap here to enter text

**Phone**: Click or tap here to enter text

**Email**: Click or tap here to enter text

**Detail of relationship**: For example, Academic Colleague, Family Member, Met at a conference, Known in the industry, Recommendation, Past employer

**Reason for selecting this industry partner**:

How can your skills/expertise apply to this business? How would an internship with this company benefit you? (approx. 100 words)

# 2nd Preference

**Organisation**: Click or tap here to enter text

**ABN**: Use ABN Lookup if unsure

**Location**: Click or tap here to enter text

**Industry sector**: Click or tap here to enter text

**Website**: Click or tap here to enter text

**Summary of this organisation’s business activities**:

What does this company do? How large is it? Who are their main clients/target market? (approx. 50 words)

**Organisation contact**:

**Name**: Click or tap here to enter text

**Position**: Click or tap here to enter text

**Department/Division**: Click or tap here to enter text

**Phone**: Click or tap here to enter text

**Email**: Click or tap here to enter text

**Detail of relationship**: For example, Academic Colleague, Family Member, Met at a conference, Known in the industry, Recommendation, Past employer

**Reason for selecting this industry partner**:

How can your skills/expertise apply to this business? How would an internship with this company benefit you? (approx. 100 words)

# 3rd Preference

**Organisation**: Click or tap here to enter text

**ABN**: Use ABN Lookup if unsure

**Location**: Click or tap here to enter text

**Industry sector**: Click or tap here to enter text

**Website**: Click or tap here to enter text

**Summary of this organisation’s business activities**:

What does this company do? How large is it? Who are their main clients/target market? (approx. 50 words)

**Organisation contact**:

**Name**: Click or tap here to enter text

**Position**: Click or tap here to enter text

**Department/Division**: Click or tap here to enter text

**Phone**: Click or tap here to enter text

**Email**: Click or tap here to enter text

**Detail of relationship**: For example, Academic Colleague, Family Member, Met at a conference, Known in the industry, Recommendation, Past employer

**Reason for selecting this industry partner**:

How can your skills/expertise apply to this business? How would an internship with this company benefit you? (approx. 100 words)

# 4th Preference

**Organisation**: Click or tap here to enter text

**ABN**: Use ABN Lookup if unsure

**Location**: Click or tap here to enter text

**Industry sector**: Click or tap here to enter text

**Website**: Click or tap here to enter text

**Summary of this organisation’s business activities**:

What does this company do? How large is it? Who are their main clients/target market? (approx. 50 words)

**Organisation contact**:

**Name**: Click or tap here to enter text

**Position**: Click or tap here to enter text

**Department/Division**: Click or tap here to enter text

**Phone**: Click or tap here to enter text

**Email**: Click or tap here to enter text

**Detail of relationship**: For example, Academic Colleague, Family Member, Met at a conference, Known in the industry, Recommendation, Past employer

**Reason for selecting this industry partner**:

How can your skills/expertise apply to this business? How would an internship with this company benefit you? (approx. 100 words)

# 5th Preference

**Organisation**: Click or tap here to enter text

**ABN**: Use ABN Lookup if unsure

**Location**: Click or tap here to enter text

**Industry sector**: Click or tap here to enter text

**Website**: Click or tap here to enter text

**Summary of this organisation’s business activities**:

What does this company do? How large is it? Who are their main clients/target market? (approx. 50 words)

**Organisation contact**:

**Name**: Click or tap here to enter text

**Position**: Click or tap here to enter text

**Department/Division**: Click or tap here to enter text

**Phone**: Click or tap here to enter text

**Email**: Click or tap here to enter text

**Detail of relationship**: For example, Academic Colleague, Family Member, Met at a conference, Known in the industry, Recommendation, Past employer

**Reason for selecting this industry partner**:

How can your skills/expertise apply to this business? How would an internship with this company benefit you? (approx. 100 words)